

Reg No.: \_\_\_\_\_

Name: \_\_\_\_\_

**APJ ABDUL KALAM TECHNOLOGICAL UNIVERSITY**  
**FIFTH TRIMESTER ( R&S) MBA DEGREE EXAMINATION , FEBRUARY 2020**

**Course code: HRT509**

**Course Name: LEADERSHIP, POWER AND INFLUENCE**

Max. Marks: 60

Duration: 3 Hours

**PART A**

*Answer all questions. Each question carries 2 marks*

- 1 Define leadership. How a leader differs from a manager?
- 2 State important characteristics of an effective leader.
- 3 What is the difference between leadership and Stewardship?
- 4 What is Crisis Management?
- 5 What is story telling in leadership? (5x2 marks = 10 marks)

**PART B**

*Answer any 3 questions. Each question carries 10 marks*

- 6 a) Enumerate the important characteristics of an effective leader. (5)  
b) How do you develop leadership in Multi-National Companies? (5)
  - 7 a) State the Contingency theory of leadership (5)  
b) Elaborate the Managerial Grid of leadership style. (5)
  - 8 a) Imagine you as a CEO of a leading marketing company. How do you acquire power among the members? (5)  
b) Illustrate with examples for women as leaders and how they differ from male leaders. (5)
  - 9 a) Elucidate the benefits of ethical Leadership (5)  
b) What are the important considerations in the Moral Development of Organizations. (5)
  - 10 a) Elaborate the various prerequisites for the empowerment of employees of an organization (5)  
b) State the significance of engaging and empowering people at organization. (5)
- (3x10 marks = 30 marks)

**PART C**

*Compulsory question, the question carries 20 marks*

- 11 Imagine you as a leader and Plan a venture capital company with 50 Software Consultants and Management Experts. (20)  
What trait do you think will qualify you as an effective leader to the Company?  
Which leadership theory will be suitable for this scenario? Justify your answer.