

Reg No.: _____

Name: _____

APJ ABDUL KALAM TECHNOLOGICAL UNIVERSITY

Fifth semester B.Tech degree examinations (S) September 2020

Course Code: HS300**Course Name: PRINCIPLES OF MANAGEMENT**

Max. Marks: 100

Duration: 3 Hours

PART A*Answer any three full questions, each carries 10 marks.*

Marks

- | | | |
|---|--|-----|
| 1 | a) Explain personal characteristics needed for a manager? | (5) |
| | b) Discuss the steps involved in planning | (5) |
| 2 | a) Discuss Global, Innovative, and Entrepreneurial perspectives of management? | (5) |
| | b) Discuss various challenges in management? | (5) |
| 3 | a) Discuss Taylors principles in scientific management? | (5) |
| | b) List out human relations approaches by Mayo | (5) |
| 4 | a) Explain McGregors X Theory. | (5) |
| | b) Discuss the characteristics of contingency approach to management? | (5) |

PART B*Answer any three full questions, each carries 10 marks.*

- | | | |
|---|--|-----|
| 5 | a) Discuss the importance of planning in an organisation | (5) |
| | b) List out and explain the types of plans? | (5) |
| 6 | a) Explain steps involved in planning? | (5) |
| | b) List out the elements of most effective MBO system | (5) |
| 7 | a) Explain the organization levels with wide and narrow span of control? | (5) |
| | b) List out different types of departmentation? | (5) |
| 8 | a) Discuss benefits and limitation of line and staff organisation? | (5) |
| | b) Explain the features of decision making under certainty, uncertainty? | (5) |

PART C*Answer any four full questions, each carries 10 marks.*

- | | | |
|----|---|-----|
| 9 | a) Explain the process of staffing? | (5) |
| | b) Discuss the advantage and disadvantages of decentralisation? | (5) |
| 10 | a) Differentiate between delegation and decentralisation? | (5) |

- b) What is the importance of cultural responsive organisations? (5)
- 11 a) Explain internal and external sources of recruitment? (5)
- b) Discuss different stages of selection process? (5)
- 12 a) Discuss the difference between leading and managing? (5)
- b) Explain the important characteristics of a leadership behaviour? (5)
- 13 a) Explain the advantages and disadvantages of a trait approach of leadership? (5)
- b) Distinguish between Transactional and Transformational leadership? (5)
- 14 a) Explain the requirement of an effective control? (5)
- b) Discuss various control techniques used by the management in an organisation? (5)
